

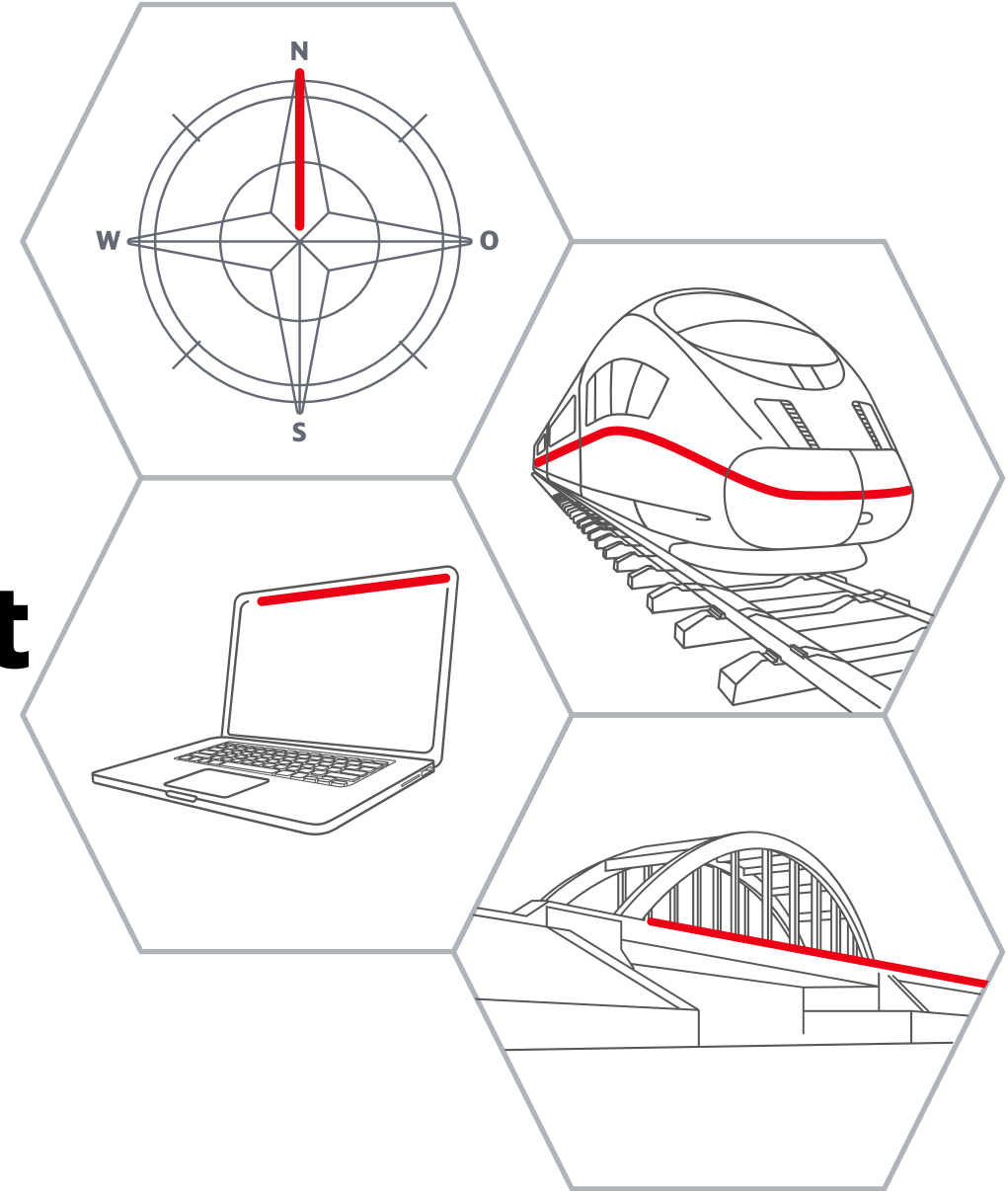


# Supplier management at Deutsche Bahn AG

InnoTrans 2024



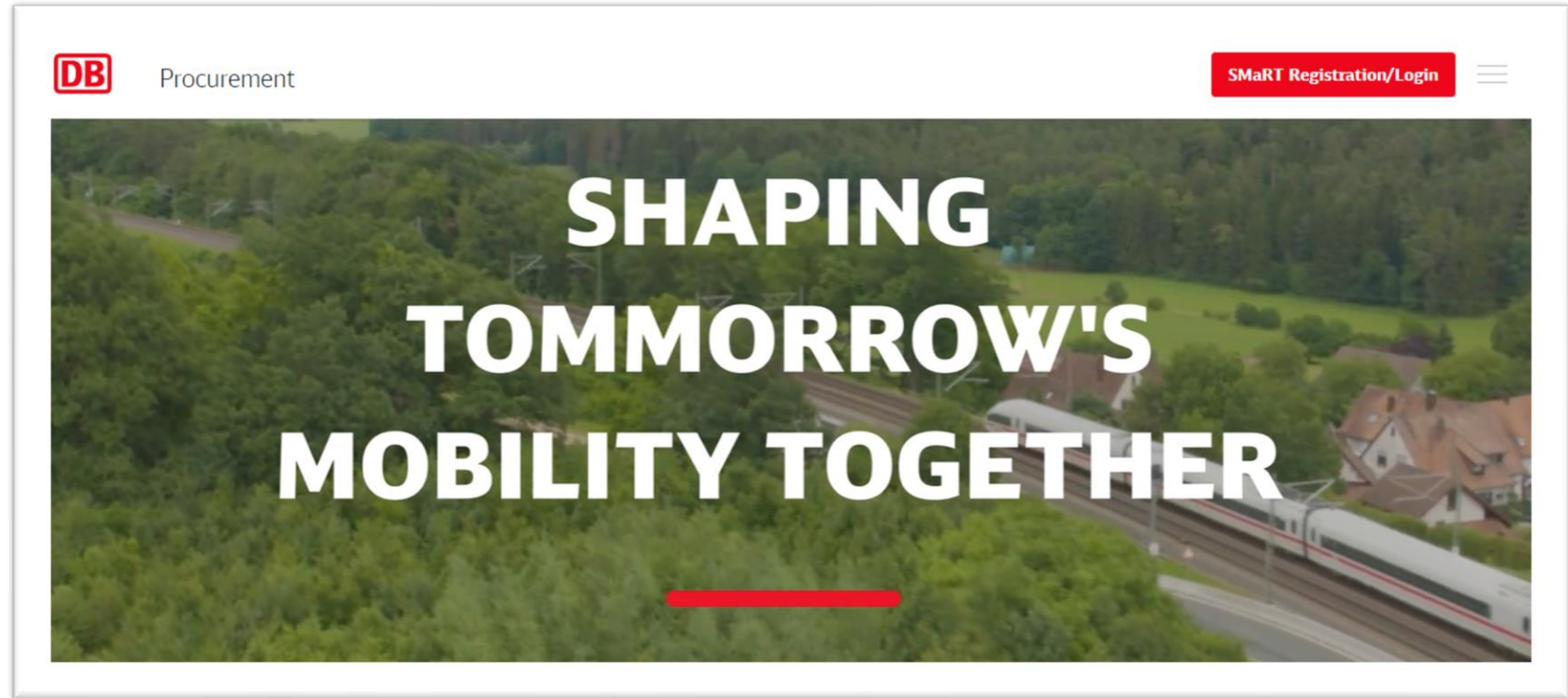
September 23-27, 2024 | Berlin



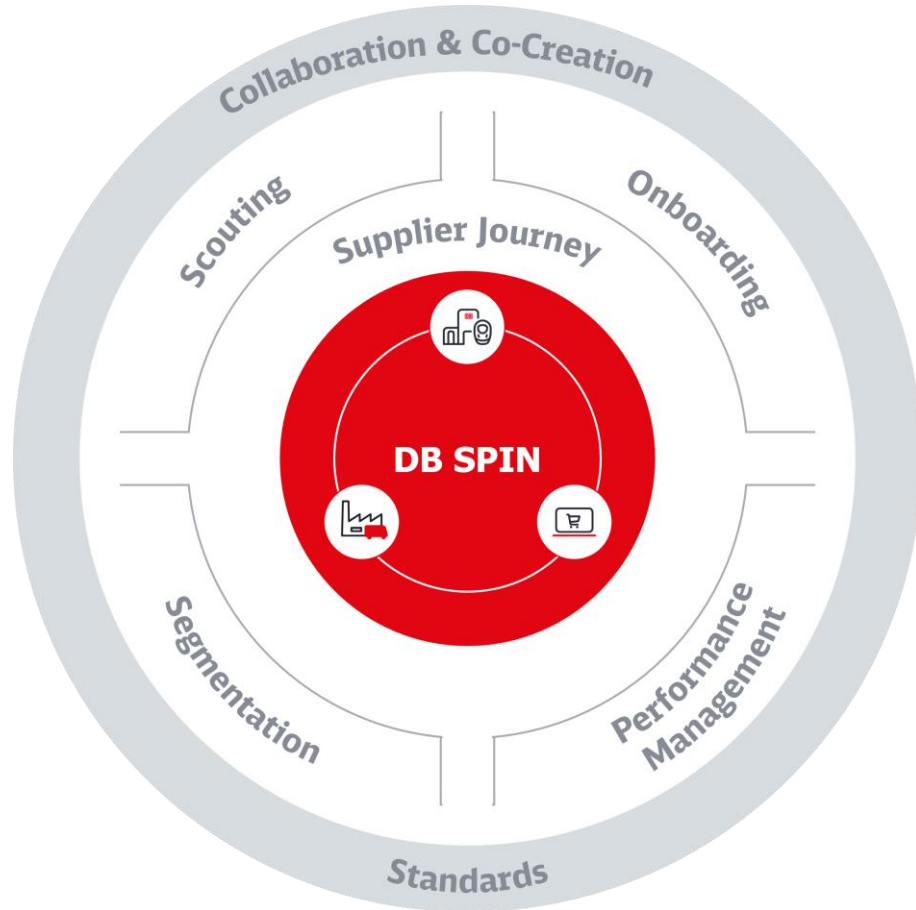


## Strong teamwork: our supplier management

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# Strong relationship management with our suppliers is our key success factor in DB supplier management



**DB Supplier & Procurement Interaction**

## Supply Security

A **high-performance, innovative, and transparent supplier** base enables a robust supply chain

## Transparency

Internal and external **data transparency** enables proactive **risk management** and **goal-oriented communication**

## Relationship management

A strong **collaboration model** and **relationship management** between procurement, stakeholders, and suppliers

## Cost reduction

**Avoidance of additional** costs and enhancement of **supplier performance**

## Innovation/Competitive Strength

Early identification of **new potential suppliers** and **value-adding innovation**

# Our Supplier Portal provides basic information, the latest news from Procurement, and an intuitive registration process



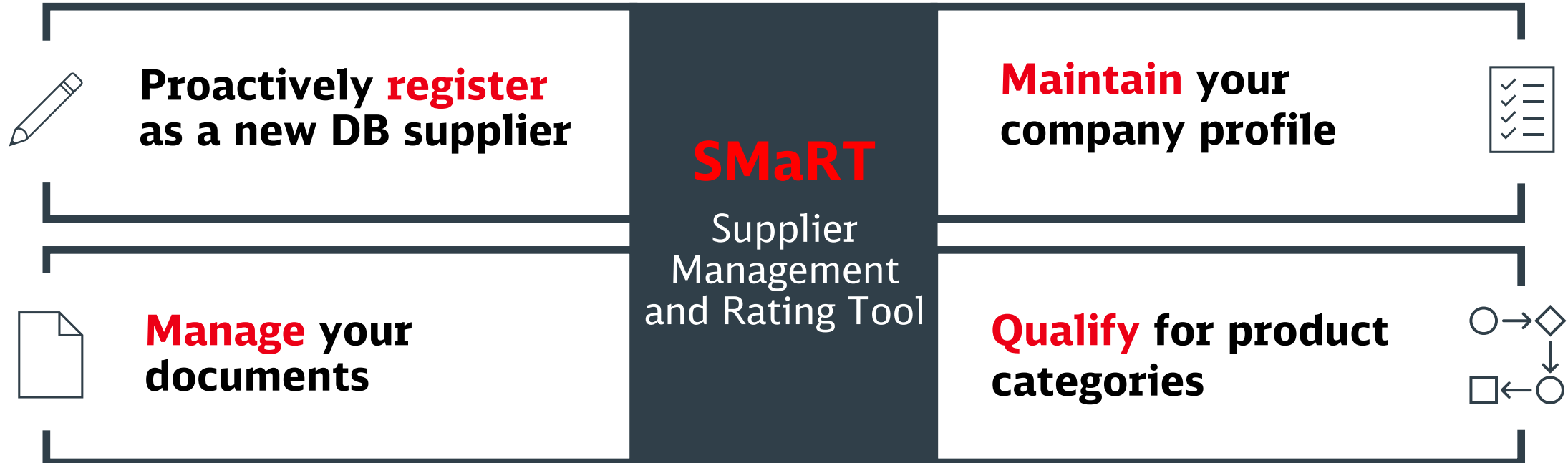
Use our **Supplier Portal** to:

- Familiarize yourself with DB's **main needs**
- Learn about **eligibility requirements**
- Download relevant **documents**
- Get access to relevant **IT tools**

Have a look:  
[lieferanten.deutschebahn.com/supplier](https://lieferanten.deutschebahn.com/supplier)



# SMaRT – Our innovative supplier management



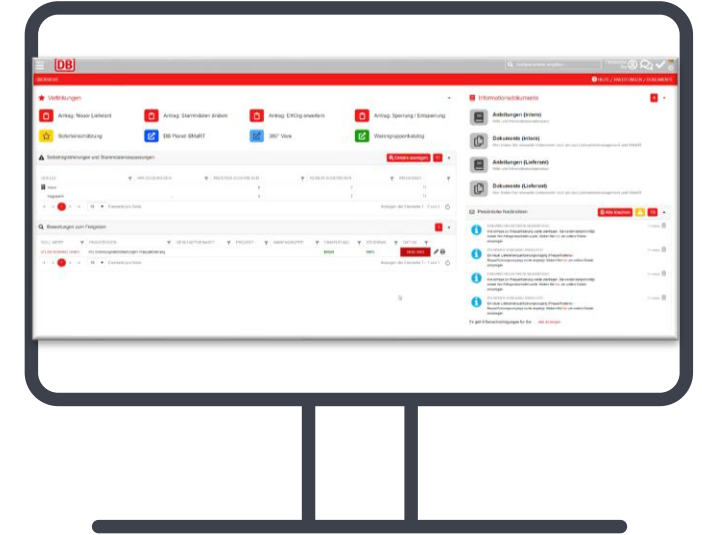
# SMaRT: DB's central supplier management system

## SMaRT = Supplier Management and Rating Tool



### Functionality:

- **Supplier registration** by suppliers or buyers using an online input mask
- **Supplier assessment:** centralized management, distribution and analysis of supplier assessment forms and results
- **Defining and tracking actions:** definition, development and tracking of actions (jointly with supplier or only internally at DB)
- **Master data maintenance:** suppliers can maintain their master data independently. DB buyers can submit requests to create, block or update purchasing organizations and to modify supplier master data.
- **Document management:** reminder function for expiring documents or certificates (for both DB and our suppliers)
- **Reporting and analysis:** supplier information and evaluation results
- **Information management:** interfaces to supplier information and internal/external service providers (EcoVadis, Euler Hermes, etc.)
- **Comment functions:** buyers can exchange information with each other and with suppliers
- **Internationalization:** available in German and English



### IT requirements:

- **Internet access** for suppliers and DB employees, as SMaRT is a web application accessible via a web browser