

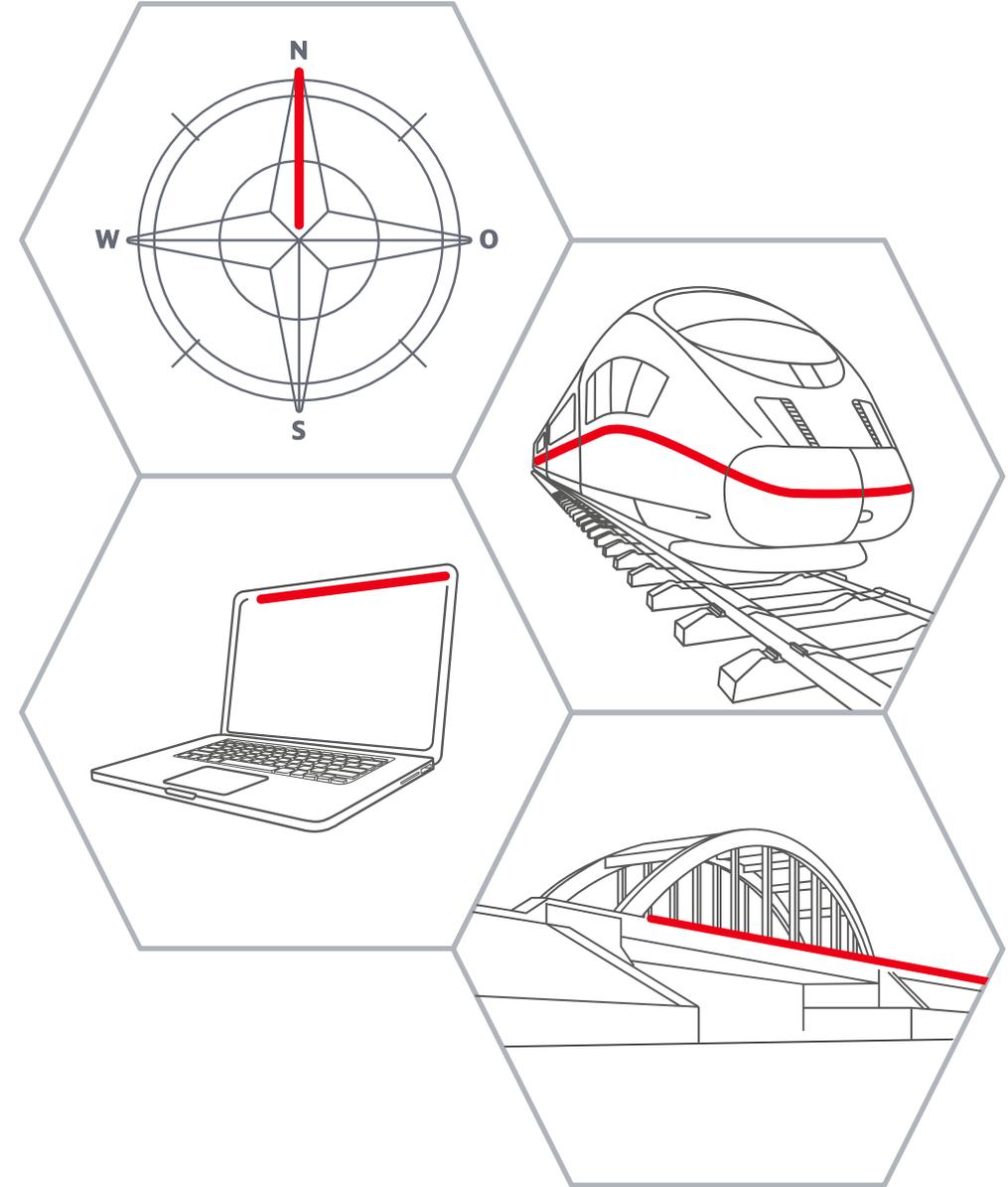


# DB Marktplatz Deutsche Bahn AG

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# **Strong in online collaboration: DB Marktplatz**

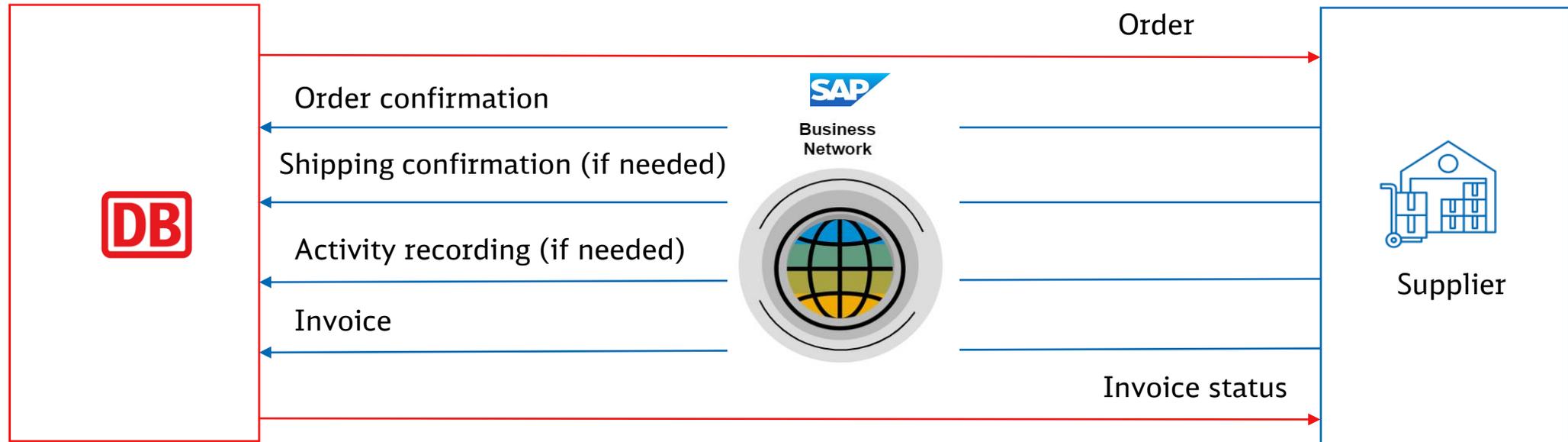


The SAP Business Network is an online platform operated by SAP. It facilitates the digital exchange of records between customers and suppliers.

**For information, contact:**  
[supplierintegration@deutschebahn.com](mailto:supplierintegration@deutschebahn.com)



# The SAP Business Network is an online platform that facilitates the digital exchange of records between customers and suppliers



Deutsche Bahn sends **orders** through the SAP Business Network to the supplier, who responds with an **order confirmation**. **Shipping confirmations** and **activity recording** are also possible when required. After shipping the goods or performing the service, the supplier sends an **invoice** to Deutsche Bahn. Deutsche Bahn can track the **invoice status** at all times.

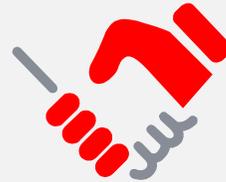
# Using the SAP Business Network for collaboration between suppliers and DB offers numerous benefits for all parties



**Increases sales** with attractive presentation of product range



**Processes payments faster** through direct transmission of invoices



**Enhances collaboration with DB** with a clearly defined purchasing process



**Cuts costs** by avoiding additional systems



**Saves time**, e.g. by displaying order status in real time and using a standardized communication channel

# Deutsche Bahn uses the SAP Business Network for indirect materials, services and some direct materials



\*DB Marktplatz: DB's purchasing platform for indirect materials and services, based on the SAP Business Network

# Supply Chain Collaboration is an extension of the SAP Business Network for improved cooperation between suppliers and buyers



Direct materials



Standardizes the **procurement process** for rail vehicle spare parts



Reduces manual order maintenance effort



Increases **real-time visibility** and **material availability** and improves **logistics planning** by optimizing collaboration

# For indirect materials and services, orders and invoices are issued digitally via the Ariba Business Network



Indirect materials and services



Orders and invoices are processed digitally



Integration of **supplier stores**



Various **purchasing channels** (online catalog, request form, etc.) are used for **indirect materials** and services

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