

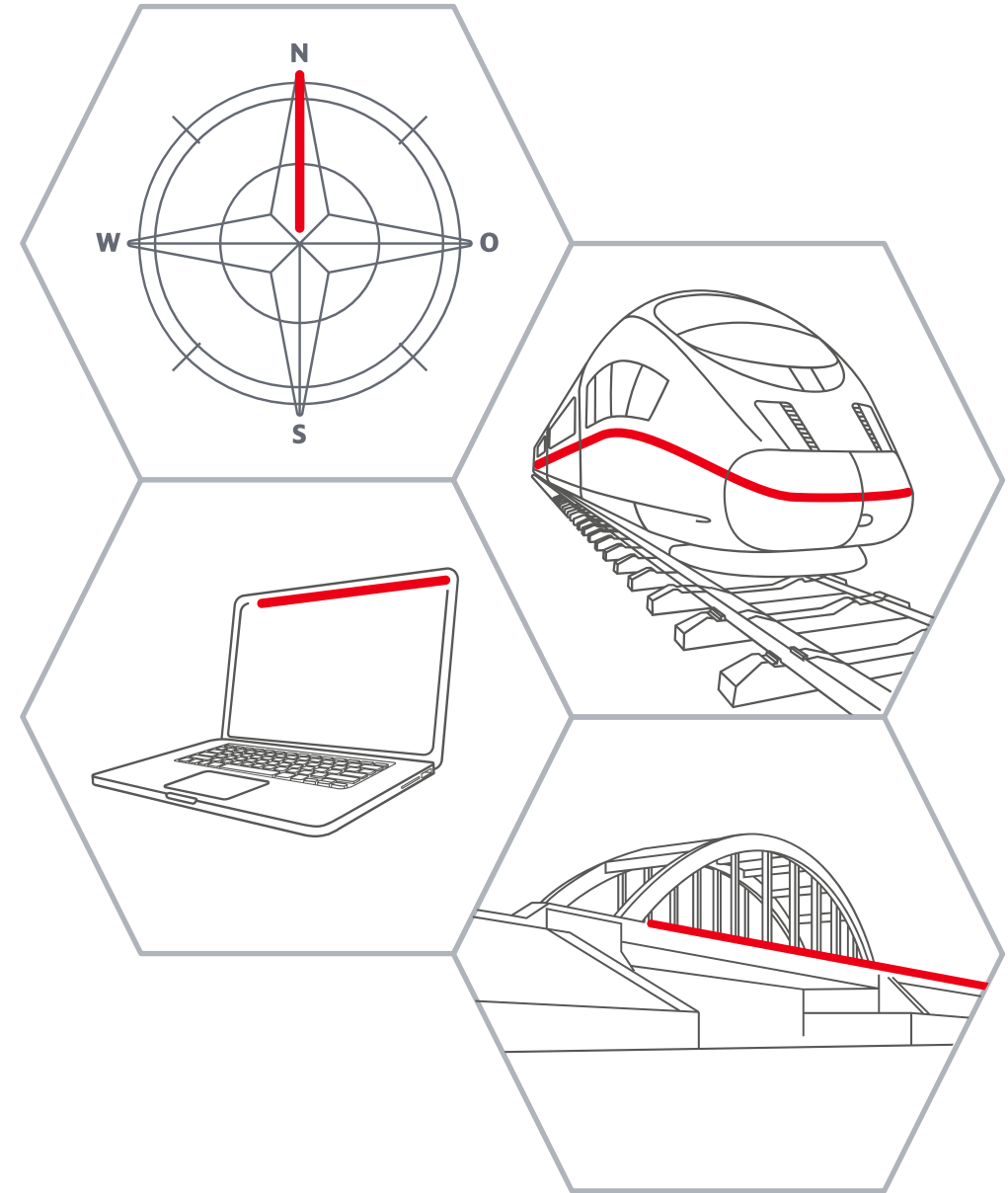


# DB Marktplatz Deutsche Bahn AG

InnoTrans 2024



September 24 – 27, 2024 | Berlin





# **Strong in online collaboration: DB Marktplatz**

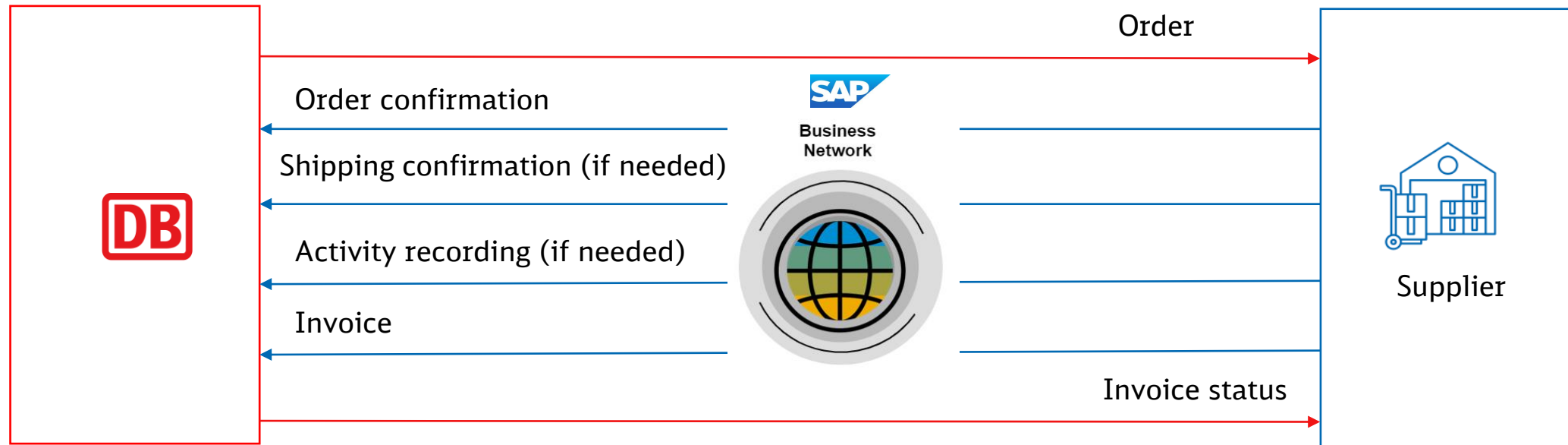


The SAP Business Network is an online platform operated by SAP. It facilitates the digital exchange of records between customers and suppliers.

**For information, contact:**  
[supplierintegration@deutschebahn.com](mailto:supplierintegration@deutschebahn.com)



# The SAP Business Network is an online platform that facilitates the digital exchange of records between customers and suppliers



Deutsche Bahn sends **orders** through the SAP Business Network to the supplier, who responds with an **order confirmation**. **Shipping confirmations** and **activity recording** are also possible when required. After shipping the goods or performing the service, the supplier sends an **invoice** to Deutsche Bahn. Deutsche Bahn can track the **invoice status** at all times.

# Using the SAP Business Network for collaboration between suppliers and DB offers numerous benefits for all parties



**Increases sales**  
with attractive  
presentation of  
product range



**Processes payments faster**  
through direct  
transmission of  
invoices



**Enhances collaboration with DB** with a  
clearly defined  
purchasing  
process

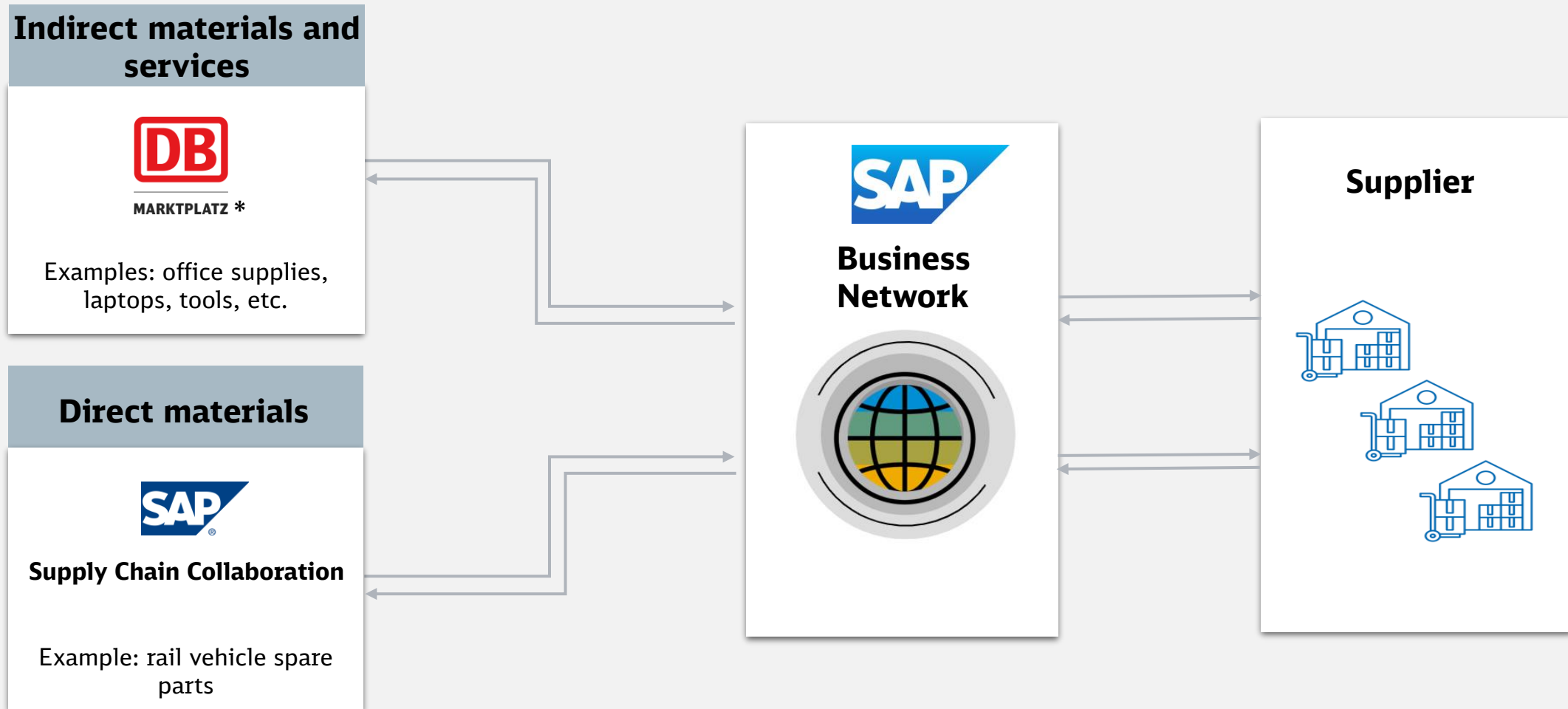


**Cuts costs** by  
avoiding  
additional systems



**Saves time**, e.g.  
by displaying  
order status in  
real time and  
using a  
standardized  
communication  
channel

# Deutsche Bahn uses the SAP Business Network for indirect materials, services and some direct materials



\*DB Marktplatz: DB's purchasing platform for indirect materials and services, based on the SAP Business Network

# Supply Chain Collaboration is an extension of the SAP Business Network for improved cooperation between suppliers and buyers



Direct materials



Standardizes the **procurement process** for rail vehicle spare parts



**Reduces manual order maintenance effort**

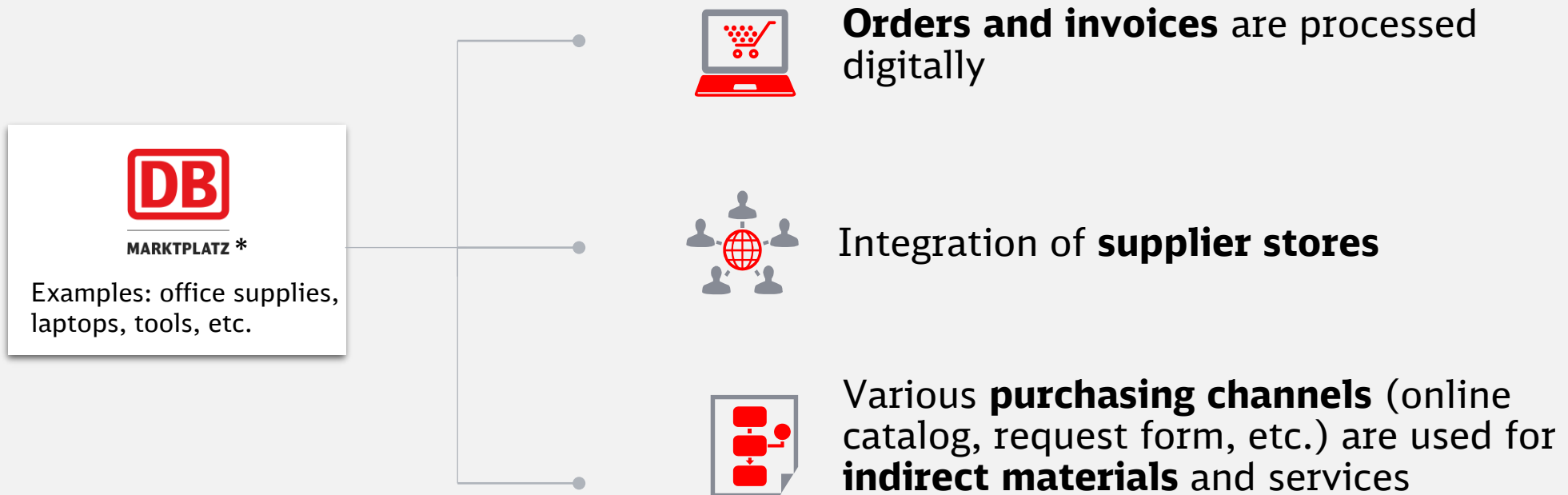


Increases **real-time visibility** and **material availability** and improves **logistics planning** by optimizing collaboration

# For indirect materials and services, orders and invoices are issued digitally via the Ariba Business Network



## Indirect materials and services



\*DB Marktplatz: DB's purchasing platform for indirect materials and services, based on the SAP Business Network

**For information, contact:**



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