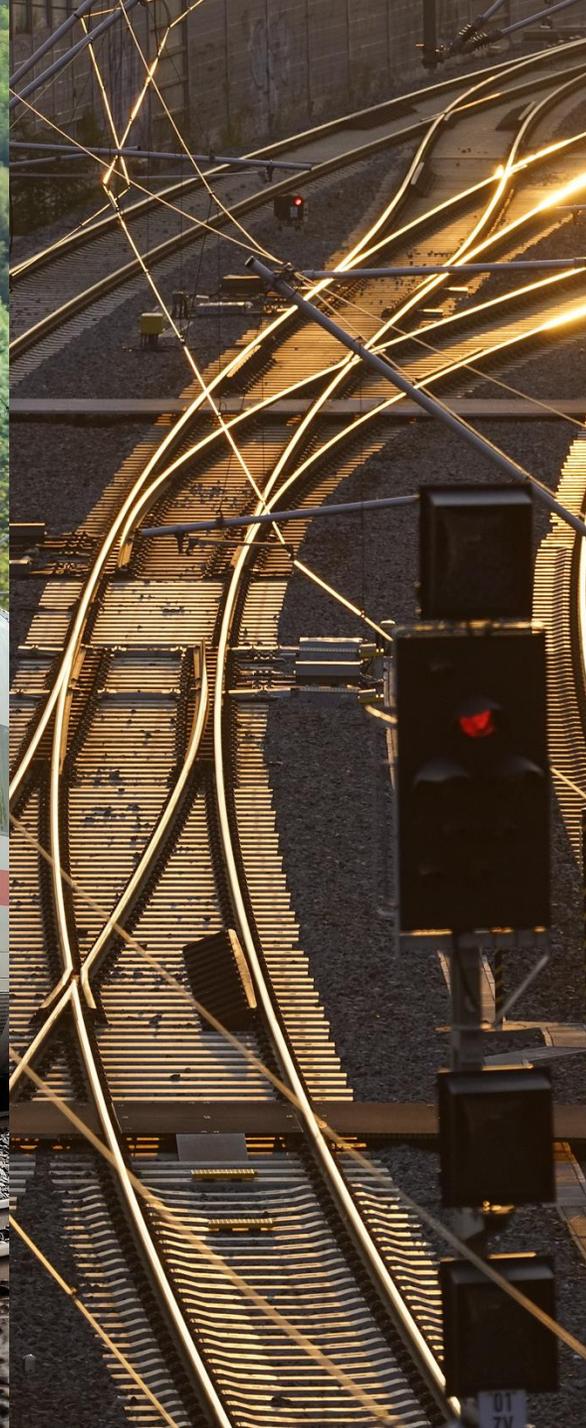




Our strong Procurement – facts and figures



Strong year 2023 – and we keep on rolling!



Approx. EUR 27,4 billion in goods and services



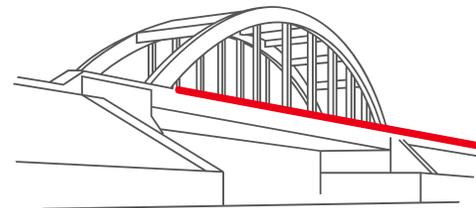
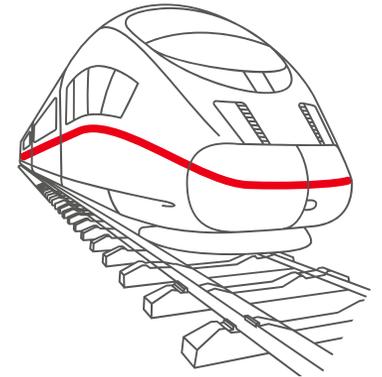
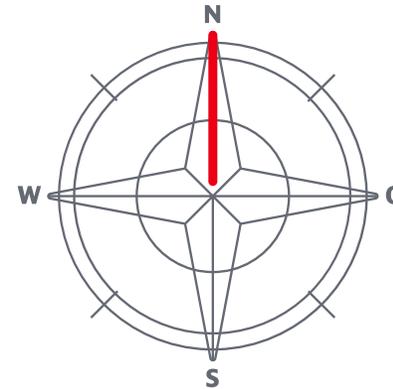
Over 22,000 suppliers



Around 1.3 million orders



1,330 employees





**Strong for our
partners:**

our vision



We are essential for the economic strength of the DB Group.

Trustworthy and reliable supplier partnerships secure the future of a strong railway.

Integrated value drivers

Focused sustainability

Our vision
Ensure DB's security of supply with strong partners

Intuitive procurement

We make procurement simple and intuitive.

This simplifies access for suppliers.

We make a significant contribution to achieving a CO2-free railway by 2040.

A sustainable supplier landscape will become our standard.



Our Exhibit: Screw Foundation by KRINNER Schraubfundamente GmbH



ECOLOGICAL

Reducing noise and vibration emissions during installation



EFFICIENT

3 to 5 times faster to install than concrete foundations



VERSATILE

Can be installed regardless of weather and soil condition





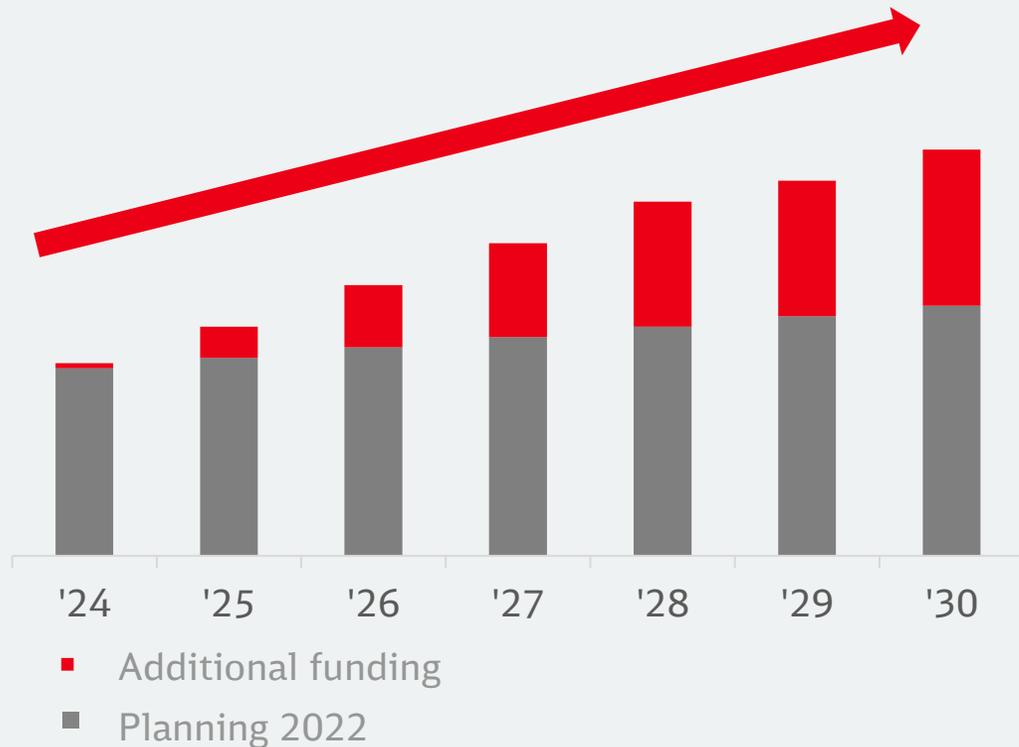
Investment ramp-up



In the future, more capacity will be required from existing and new suppliers.



Purchasing volume (infrastructure procurement)



Comparison of quantity demand to historically achieved peak quantities

 Tracks **+20%**

 Switches **+50%**

 Catenaries **+110%**

Besuchen Sie unsere Mobility Talks am DB-Stand!



24.09. um 15:30 Uhr - Mobility Talk Corner



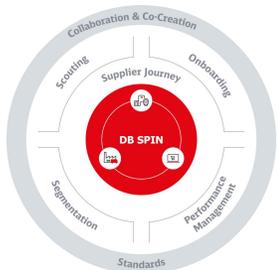
Smarte Planungsleistungen: komplexe Projekte gemeinsam steuern!

26.09. um 10:30 Uhr - Mobility Talk Corner



Fachkräftemangel adé: gemeinsam stark mit der Bahnindustrie für Nachwuchs im Bereich Oberleitungsanlagen!

26.09. um 17:00 Uhr - Mobility Talk Corner



Veränderung funktioniert nur gemeinsam: Ihr Feedback zur Neuaufstellung des DB-Lieferantenmanagements

Let's discuss at the Speakers' Corner!



September 25, 15:00 – Speakers' Corner, hub27



**Machines, people, courage –
how do we manage complex
construction sites together in
the shortest possible time?**



Uwe Neumann, Head of Infrastructure Procurement



**Speakers' Corner
program:**

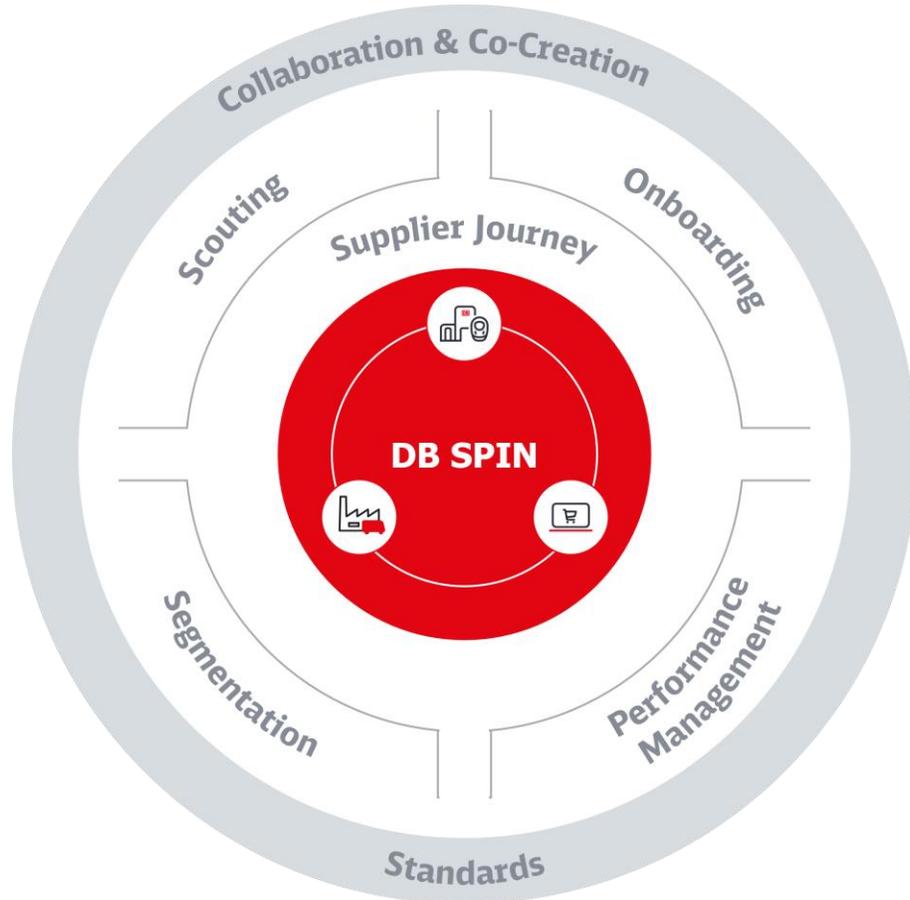




**Strong teamwork:
our supplier
management**



Strong relationship management – our success!



DB Supplier & Procurement Interaction

- **Security of supply**
- **Transparency**
- **Relationship management**
- **Cost reduction**
- **Innovation/Competitive strength**

Our supplier portal – the center of contact



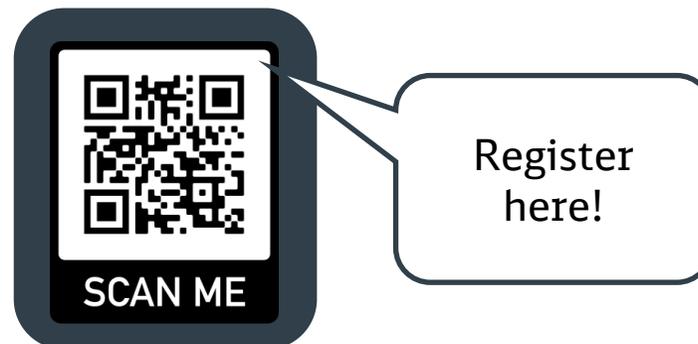
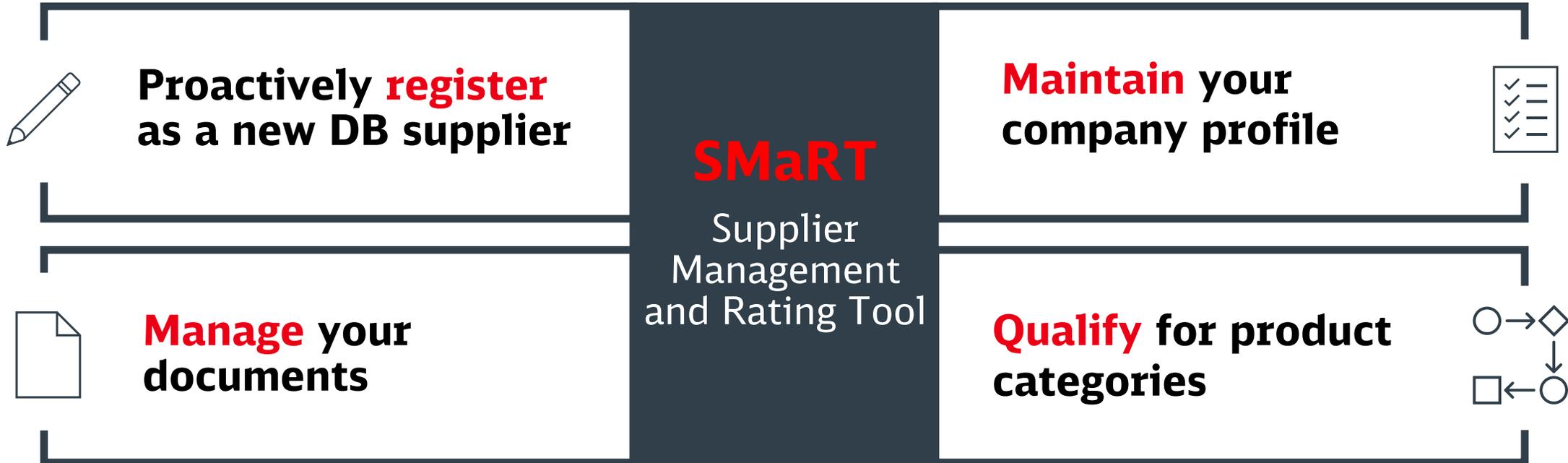
Use our **Supplier Portal** to:

- Familiarize yourself with DB's **main needs**
- Learn about **eligibility requirements**
- Download relevant **documents**
- Get access to relevant **IT tools**



Have a look:
[Lieferanten.deutschebahn.com/
supplier](https://lieferanten.deutschebahn.com/supplier)

SMaRT – our innovative supplier management





Strong in Asia:

**International
Procurement
Office Asia**



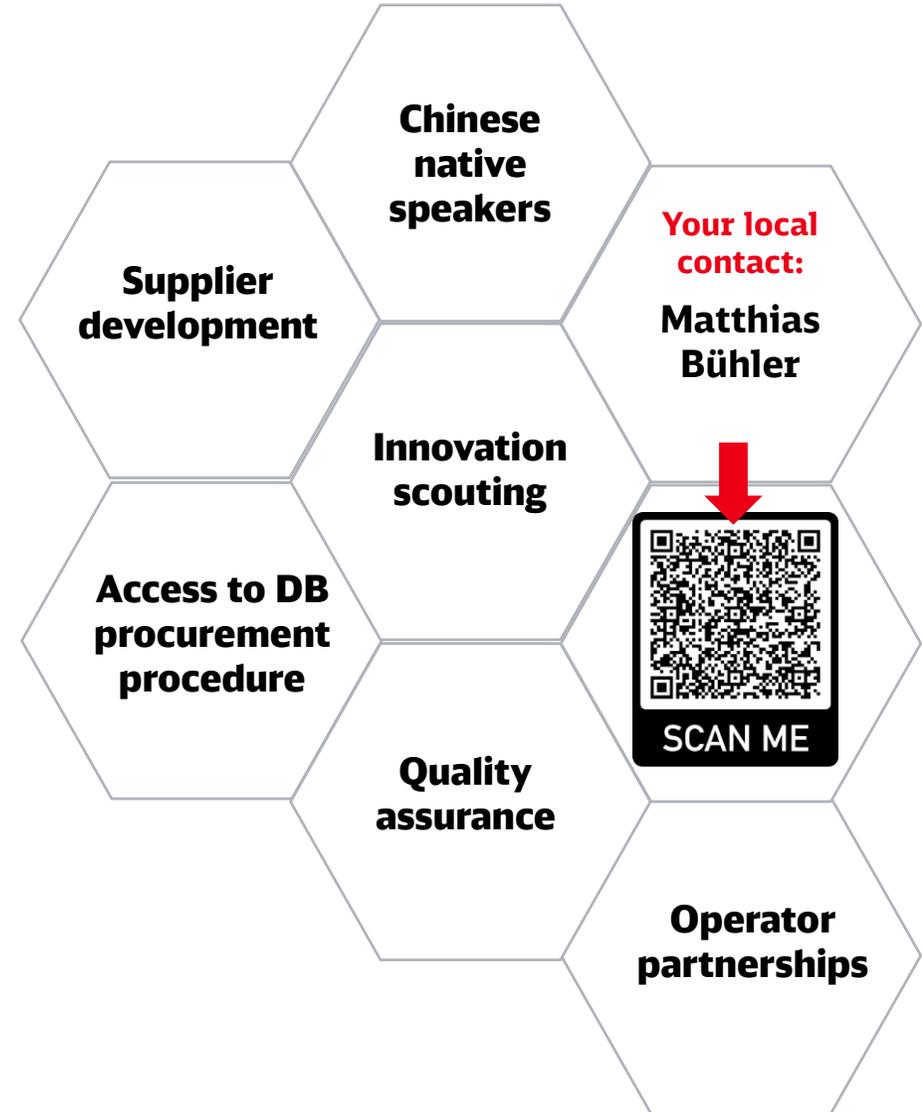
DB's International Procurement Office (IPO) Asia



The IPO is a one-stop shop for Asian companies looking to work on successful projects with Deutsche Bahn AG.

Come to enrich us with your sustainable products, services and innovations.

We will explain how you can become our business partner and will support you through the entire procurement process.





**Strong in online
collaboration:**

DB Marktplatz



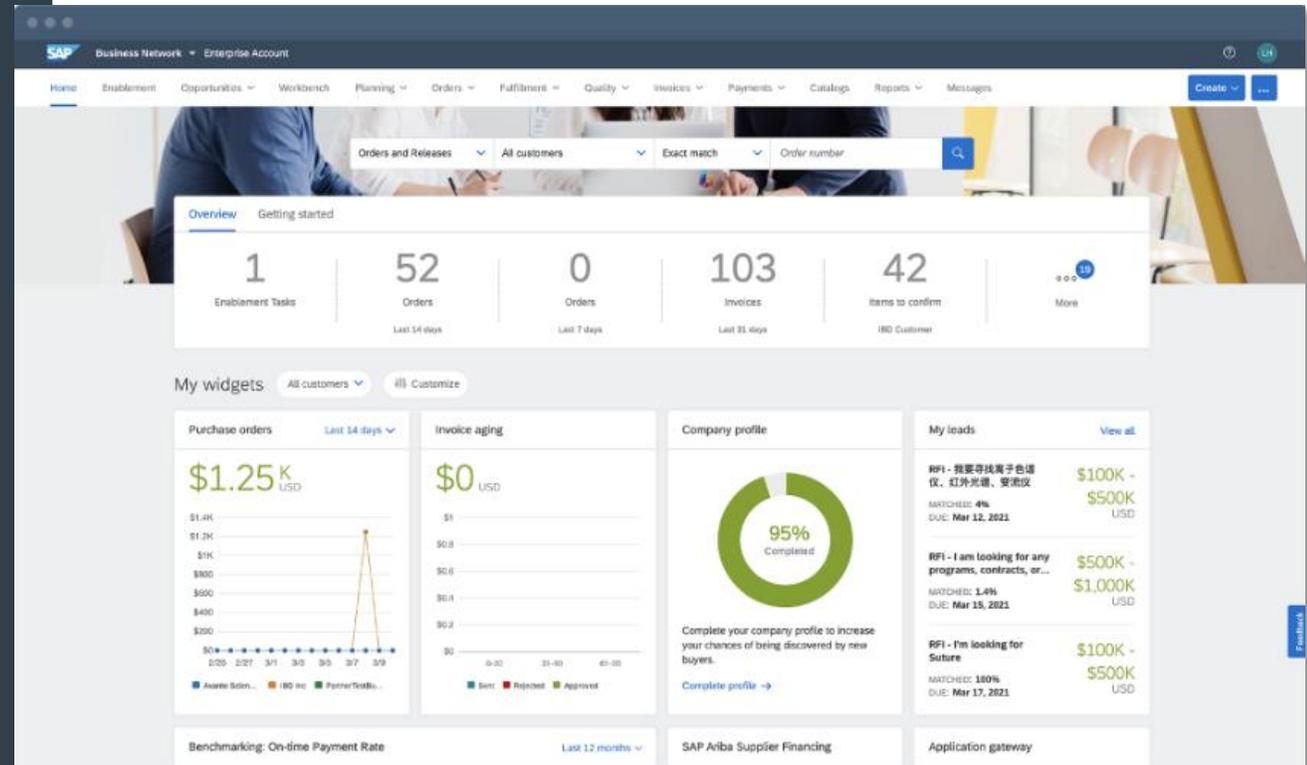
Digitalization with the SAP Business Network



The **SAP Business Network** for the digital exchange of documents between customers and suppliers



Contact and information:





**Strong in
economic,
environmental
and social
responsibility:**

**Sustainability in
procurement**

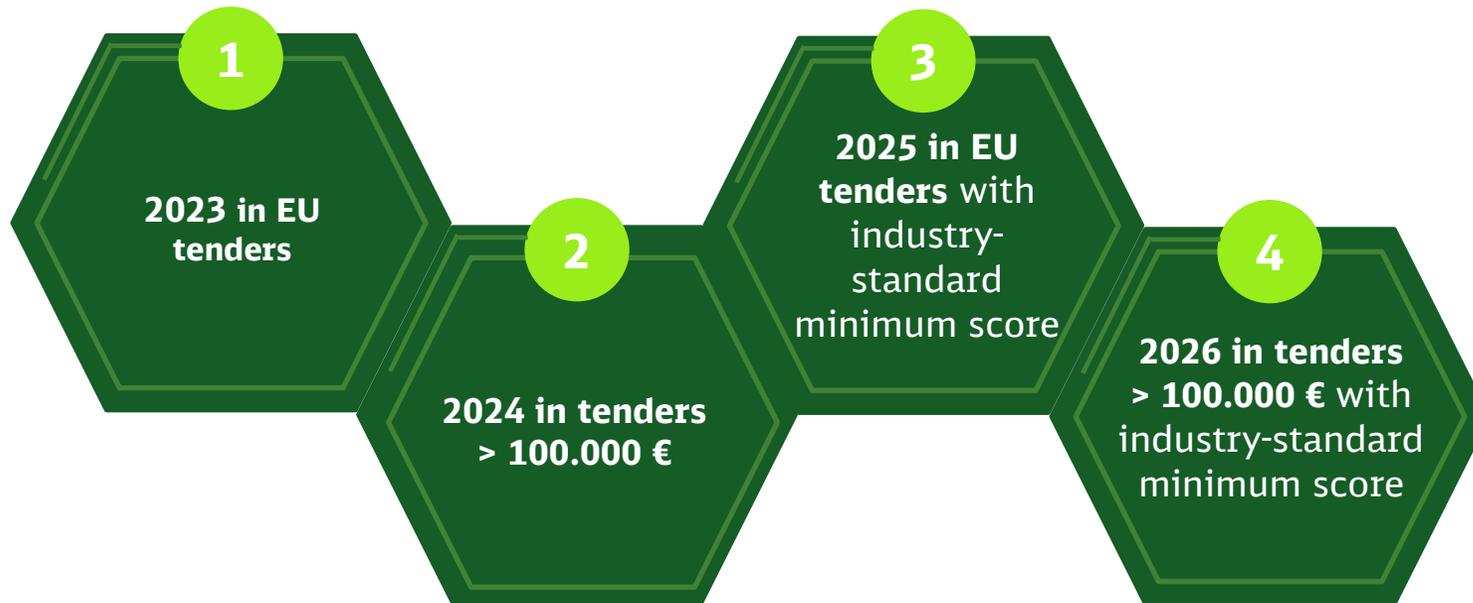


Sustainability Rating: We create more transparency through sustainable supplier assessments



Sustainable supply chain (“LkSG”)

- Ensuring **compliance with human rights and environmental due diligence requirements**
- **Establishing a complaints procedure and risk management system** to identify risk and any violations of due diligence obligations under the German Act on Corporate Due Diligence in Supply Chains (LkSG) at an early stage and take countermeasures



Collaborative sustainability development

Resource conservation starts in Procurement – stronger together with our suppliers!



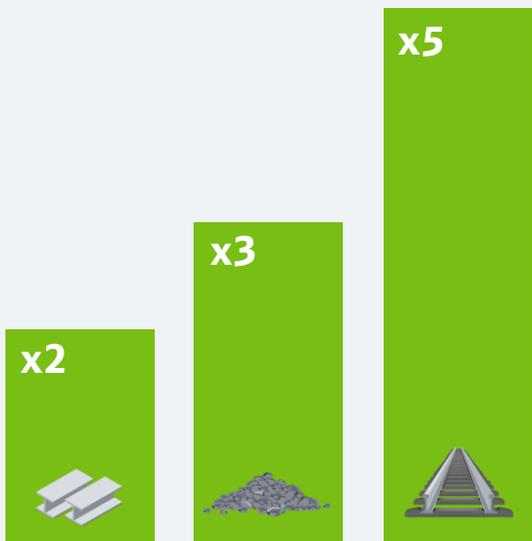
Our goal:

Complete
circular economy
2040

Milestones on route to a circular economy:

Input

Increase the recycling rate of our primary resources



Developing a resource inventory



ESG criteria in procurement



Developing and expanding strategic suppliers for recycled and recyclable products



For more transparency and trust: Reporting via the BKMS whistleblower system



The LkSG complaint procedure for reporting human rights and environmental risks and violations



Contact and information:



If you would like to send your first report, please click here:

[Submit report](#)

If you have already set up a postbox, you may login here:

[Login](#)

[Why should I submit a report?](#)
[What kinds of reports can I submit?](#)
[How will my report be processed?](#)
[What is a postbox and how do I open one?](#)
[How can I receive feedback and still remain anonymous?](#)

English -

In a case of emergency, please call +49 30 297 1066.

Working together against corruption and economic crime, as well as human rights violation and environmental damage

Help us fight corruption and economic crime, as well as human rights violation and environmental damage. Every indication of possible crimes and other reportable violations is important and helps to prevent losses. With your support, we can effectively safeguard the dependability and integrity of our group, thereby also ensuring our success.

In order to guarantee accessibility to every employee of our group as well as our business partners and customers regardless of time or place, this electronic whistleblower system was installed as a supplement to the existing reporting channels, such as DB Group Compliance or the attorney of trust. Here, you can report situations with inclusion of your name or on an anonymous basis.

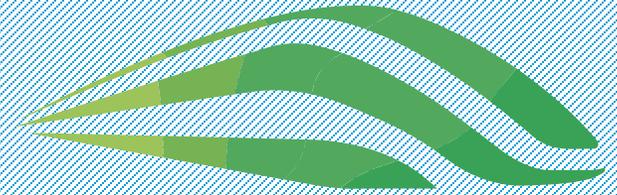
We have established this whistleblower system for reporting on topics that are especially concerned with corruption, economic crimes, human rights violations and environmental damages. Reports that refer to topics outside of these categories will not be further pursued via this system.

This whistleblower system may not be used to knowingly submit false or slanderous statements or information. Reports that denounce other persons or defame them against better judgement can give rise to consequences under civil or criminal law.

We would like to expressly encourage you to include your name when submitting your report. Whether you do so or not, we ask that you establish a secured postbox. This simplifies your communication with us. Your reports will be handled strictly confidentially.

You can find additional information in this regard on this page under "Data protection information".

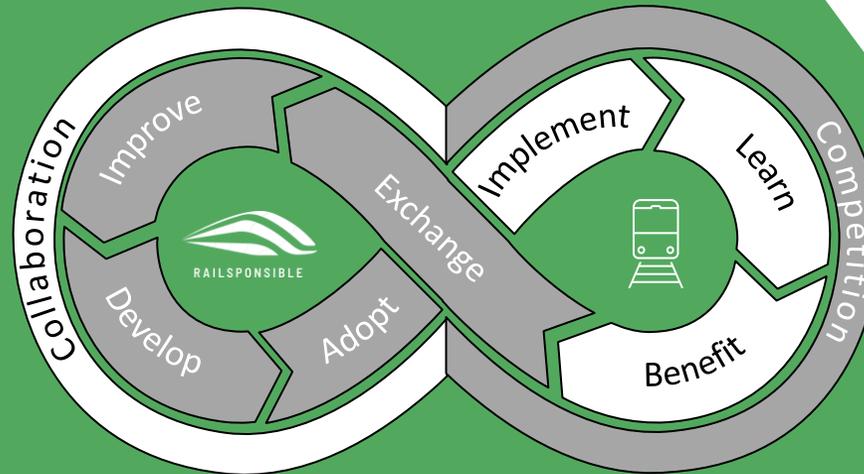
Railsponsible is the industry initiative that drives sustainability in the railway sector



RAILSPONSIBLE

- Railsponsible aims to **improve sustainability practices** across the entire **railway sector**
- We believe **sustainable procurement** is a **key driver of value** for both business and society
- The initiative is open to **all companies** across the **railway industry value chain**

Our Approach



Come and join us:

Railsponsible Supplier Award Ceremony
Thursday 26th September, 10:00 – 10:45
UNIFE (Stand 630, Hall 27)

Get in touch with us to find out more!

